



Software Services

Magic Software and Microsoft Technologies

A presentation by Netpro Technologies

Presentation Content



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About NetPro Technologies

- MN based technology company having Development & Delivery Center in Pune, India and Marketing, Sales, and Delivery Management office in St. Paul, MN, US
- Microsoft Certified Gold Partners
- Microsoft Global NXT program Partners, a very exclusive list of only about 2 dozen ISVs
- Extensive competencies and diverse experience in Magic Software Development
- ISO 9001 - 2000 certified QMS; audited by DNV
- Proven track record in delivering offshore projects in diverse verticals
- Clients include companies from Telecom, Insurance, Software, Medical, Manufacturing, Start-ups domains



Our Service Offerings



- **Custom Application Development**
- **Magic Software Development**
- **Migration services**
- **Business Intelligence Practice**
- **Professional Consulting services**

Microsoft Software Development Practice



- Bespoke Application Engineering and Development
- Re-engineering and Migration
- Maintenance and Support
- Deployment and Implementation
- Testing and Documentation
- Design and Development of enterprise portals and web-based applications

Magic Software Development Practice



- Custom Application Development
- MagNet - automated tool to migrate from Magic to .Net
- Migrating to SQL Server and SoA
- Migration services - legacy versions to eDeveloper v10
- Documentation and Testing services

Offshore Development Experience (Select)



Vadim: integrated financial and asset management software for municipalities, local governments, and utility companies in North America



GCCQ: advanced solutions for healthcare information technology and management; Clinical data integration and presentation - PCs, PDAs' and other devices



USAF: Voucher Management Systems for Exams



HP (TEMA): The Test Evaluation and Management Application developed to review the language translation for exams



ETS Development Group: law enforcement software and technology solutions provider serving Public Safety Sector; Magic to .Net migration

Development Experience (contd.)



Aero Controls: Overhaul repairs and component sales in airline industry; Magic 5.7 to Magic 10 migration



New Era: Business Performance Management, Sales and Customer Relationship Management, Agent Portal development, and other technology solutions

Equip Sales & Service



Vedant: Engineering solutions company; Customized processes of Purchase, Sales and Finance using Microsoft Dynamics solutions



Tata AIG: General Insurance products to businesses and individuals; Contact Management System



Idea: GSM Mobile Services Operator; Customer Relationship Management Application

Execution Structure - Responsibility Matrix



Phases	Requirement of interface with client for			Client Involvement	Work Place
	Task	Review	Acceptance		
Requirement Study	Yes	Yes	Yes	High	On-site/ Offsite
System Design	–	Yes	Yes	Low/Medium	Onsite/ Offsite
Construction & Unit Testing	–	Yes	–	Low	Offsite
System Integration Testing	–	Yes	–	Medium	Offsite
Acceptance Testing	Yes	Yes	Yes	High	On-site/ Offsite
Deployment	Yes	Yes	Yes	High	Onsite
Post Implementation Support	Yes	Yes	Yes	Low/Medium	On-site/ Offsite

Execution - Team Access



Development Team Access:



- ✦ Extensive offshore / offsite Project Management and business experience
- ✦ Development hours - Indian Standard Time however, we generally provide our clients overlap time / window.
- ✦ Access to offshore team - we can provide you direct phone lines to call - 'local numbers'
- ✦ All resources - English speaking, non-English speaking project coordinators
- ✦ Establish / formalize communication, review, and monitoring process

Execution - continued...



Delivery / Engagement model:

- Fixed price & time
- Time & Material
- Hybrid
- Managed Offshore Development Center

Processes & Methodology:

- Extensively documented Software development process
- Documented coding standards for various technologies and tools



Our Capabilities - Technologies

Core technology skill areas:



➤ **Magic Software - eDeveloper 8.x, 9.x and 10.x, Btrieve**



➤ **Microsoft Technologies - .net, C++, Interdev, VB, ASP, COM+/DCOM, XML, SQL Server, VSS**



➤ **BI technologies - Microsoft Office Sharepoint server, Reporting Services, SQL server Integration Services, Performance Point**



Our Capabilities - Infrastructure



- Well maintained IT and communication infrastructure
- 16 x 5 operations
- Leased and VPN communication links
- Development environment- Windows, Unix, Linux
- Diverse Tools and Technologies
- Secured Environment
- Quick ramp up capabilities



Our Value Proposition



- Expand your customer servicing, increase and complement your delivery capabilities.
- Assured Quality - ratified and documented Processes
- Easy and transparent communication
- Depth, Assets, and Technical capability to grow with your business needs
- Proven Methodology to reduce cost
- Access to highly skilled resources - technology and functional
- Strong Recruiting team and processes